

COMPANY PROFILE

VP Tradelink — Feed Ingredients, Industrial
Minerals & Agricultural Commodities

Export house sourcing from multiple producers across
Gujarat and Rajasthan, India — matched to buyer
specification, shipped FOB / CIF via Mundra & Kandla.

ABOUT US

VP Tradelink

VP Tradelink is an export house based in Rajkot, Gujarat, India, founded in 2019. We source feed ingredients, industrial minerals and agricultural commodities from production regions across Gujarat and Rajasthan, and arrange documentation and container loading for FOB and CIF shipment via Mundra and Kandla Ports.

We are not a single manufacturer, and not a generalist trading intermediary either. Our model is built specifically to match a buyer's exact specification to the right source — by working with multiple producers, mines and processing units for the same product, rather than simply reselling whatever one factory happens to make.

FOUNDED 2019	HEADQUARTERS Rajkot, Gujarat, India	BRANCH OFFICE Gandhidham, Gujarat, India	REGISTRATION IEC Registered (India Import-Export Code)
PORTS Mundra / Kandla	INCOTERMS FOB, CIF (EXW, CFR, DDP available on request)	PAYMENT TERMS LC / TT / CAD — confirmed per order	INSPECTION Third-Party Inspection Available

Certificate of Analysis (COA), Certificate of Origin and Phytosanitary documentation are prepared for every shipment.

WHY VP TRADELINK

Not a Manufacturer. Not a Generalist Trader.

Buyers sourcing from India typically choose between two options, and each carries a structural limitation:

PRODUCER	CONVENTIONAL TRADER	VP TRADELINK
Knows its own product deeply, but manufactures to the fixed specification, capacity and grade range of one factory. If a buyer's need falls outside that single output, the producer cannot flex to meet it.	May offer many products across categories, but typically doesn't work multiple specifications and sources for the same product — offering whatever happens to be available on the market, not the best-fit source.	Works with multiple origins and producers for the same product, giving a broader understanding of the specifications, grades and sourcing options available — so a buyer's need is matched to the right source, not just whatever happens to be available.

This is the practical difference in day-to-day sourcing: because we aren't tied to one factory's output, we can compare specification, price and lead time across several qualified suppliers for the same product before confirming an order — and because we aren't a generalist reseller, we stay close enough to each source to verify quality, packaging and documentation ourselves, rather than passing that risk on to the buyer.

HOW WE SOURCE & GROW SUPPLY

Our sourcing network is built by region, not by single product:

Multiple producers per product. For every product we handle, we maintain relationships with more than one production unit or mine — so a change in grade, capacity or price at one source doesn't disrupt supply. If one supplier runs out of a particular grade or is fully booked, we shift the order to another qualified source without the buyer needing to renegotiate from scratch.

Specification matching across sources. Different producers of the same commodity often have slightly different natural specification ranges (for example, Al₂O₃ content in China Clay, or K₂O in Potash Feldspar). We track these differences across our supplier base so that when a buyer states a target specification, we can identify which source actually produces it — rather than offering one standard grade and asking the buyer to accept it.

Ongoing supplier qualification. New sourcing relationships are evaluated on specification consistency, documentation practice and reliability on committed loading dates before being added to our supply base — expanding what we can offer without adding risk to a shipment.

Origin-based, not desk-based. Being based in Rajkot and Gandhidham keeps us physically close to the mining, crushing and processing regions in Gujarat and Rajasthan, so sourcing decisions are made with direct knowledge of a unit's output and reliability, not just a price list.

HOW WE WORK

Built Around Buyer Requirement

SOURCE

1

Origin-based.

We work close to the production regions and established supplier networks in Gujarat and Rajasthan, drawing on multiple qualified producers for every product.

VERIFY

2

Specification first.

Product, quality, quantity and documentation are aligned to the buyer's requirement before any shipment is confirmed.

COORDINATE

3

One commercial point.

We coordinate sourcing, communication and export execution on an order basis — the buyer deals with the same two people throughout, not a rotating team.

SHIP

4

Hands-on execution.

Documentation, container loading and port handling at Mundra / Kandla are arranged directly, aiming for a clear transaction with fewer surprises from origin to destination.

PAYMENT & QUALITY ASSURANCE

Payment terms. We work with Letter of Credit (LC), Telegraphic Transfer (TT), or Cash Against Documents (CAD), and agree the specific structure with each buyer before confirming an order — for example, an advance via TT, or documents released through a bank under CAD. Buyers with a particular payment structure are encouraged to raise it early so we can confirm fit.

Quality & inspection. Every shipment is sent to the agreed specification and Certificate of Analysis. Third-party inspection (SGS, Intertek, or a buyer's preferred agency) can be arranged at the buyer's cost prior to loading, so the buyer has an independent result in hand — not just ours — before the container leaves port. If a shipment doesn't match the agreed COA, the discrepancy is handled directly against the inspection report; buyers are asked to report it as soon as it's identified, while the shipment is still traceable.

Who you'll actually speak to. Every enquiry is handled directly by Vishal (phone and WhatsApp) and Shezad (email) — not a call centre, and not a rotating account manager. Buyers deal with the same two people, from first enquiry through to shipment.

PRODUCT PORTFOLIO

12 Products Across 3 Categories

Full technical specifications, available grades and packaging options for every product below are provided in a separate Product Catalogue and individual Technical Data Sheets, available on request or alongside this profile.

01 FEED INGREDIENTS

Rapeseed Extraction Meal	Oilseed Extraction Meal
Soybean Meal	Oilseed Extraction Meal
Guar Churi	Guar Gum By-Product

02 INDUSTRIAL MINERALS

Quartz	Industrial Mineral
Potash Feldspar	Industrial Mineral
Soda Feldspar	Industrial Mineral
China Clay (Kaolin)	Industrial Mineral
Bentonite	Industrial Mineral

03 AGRICULTURAL COMMODITIES

Sesame Seeds	Oilseed
Cumin Seeds	Spice Seed
Psyllium Husk	Seed Husk Fibre
Groundnuts	Oilseed / Kernel

INDUSTRIES SERVED

Animal Feed · Food Processing · Glass Manufacturing · Ceramics · Pharmaceuticals · Oil Extraction · Foundry · Paints & Coatings · Paper · Rubber & Plastics · Drilling & Oilfield Services · Nutraceuticals

CONTACT

Request a Quotation

Tell us the product, specification and destination port, and we'll confirm sourcing options, indicative pricing and lead time. A Product Catalogue with full technical specifications for all 12 products is available alongside this profile, and individual Technical Data Sheets can be sent for any product on request.

EMAIL	shezad@vptradelink.com
PHONE / WHATSAPP	+91 99094 76733 (Mon–Sat, 09:00–18:00 IST)
DIRECT CONTACT	Vishal — +91 99094 76733 (Call / WhatsApp) / Shezad — shezad@vptradelink.com (Email)
HEADQUARTERS	Rajkot, Gujarat, India
BRANCH OFFICE	Gandhidham, Gujarat, India
WEBSITE	www.vptradelink.com